OREGON SCHOOL BOARDS ASSOCIATION DAT

TO: OSBA Membership
FROM: Scott Rogers, OSBA Secretary-Treasurer
SUBJ: OSBA Treasurer's Report for 2019-20
DATE: November 14, 2020

By way of introduction I am Scott Rogers, Athena-Weston School Board member and your OSBA Secretary-Treasurer.

What a year this has been for all of us! The everchanging education landscape due to COVID-19 has definitely kept us all on our toes this year. Working through continually updated metrics and guidelines, we have all been challenged to continue to provide our students a quality education in a very different environment. OSBA has worked harder than ever to be a resource and a partner for its members in this challenging time. We have continued our annual \$500,000 investment in Forecast5 software to provide members access to data to help direct decision-making and make the most of what we have been given. OSBA events such as this give us the opportunity to network and educate ourselves on how to better serve our students and navigate the challenges before us. This is your money and your organization working for you.

In the convention app you have been provided with the Treasurer's Report for the 2019-20 fiscal year, which includes the current 2020-21 budget as required by our constitution.

The OSBA auditing firm of Jones & Roth is in the process of completing the 2019-20 fiscal year audit and compiling the financial statements. They will be reporting final audit results to the OSBA Board of Directors in February 2021. The audit will be available online at www.osba.org under the "About OSBA" tab following that February meeting.

OSBA is unique in that it holds a significant investment portfolio. Our investment portfolio provides approximately half of OSBA's annual operating revenues. The current investment policy allows OSBA to invest more aggressively to obtain the earnings needed to continue to support services to districts statewide. This policy also maintains the priority of preserving principle to ensure sustainability of our investment assets. It is the strength and growth of these investments that has allowed OSBA to support efforts such as our campaign to pass the Student Success Act and subsidizing district access to Forecast5 software analytics.

Based on the trial balance figures for the fiscal year ending June 30, 2020, operating revenues decreased roughly \$740,000 to just over \$8 million compared to 2018-19. Realized investment income decreased by just over \$740,000 from the previous fiscal year and led to the overall revenue decrease.

Expenditures during the same period decreased by approximately \$625,000 to \$9.2 million. The expenditure decreases were attributed to a decrease in subcontractor and legislative costs following the passage of the Student Success Act as well as a decrease in travel and professional development due to COVID-19.

OSBA continues to remain on firm financial ground. As of June 30, 2020, the unrestricted reserve was \$10 million; the restricted reserve was \$14.4 million; and the permanent reserve was \$50 million. Cash on hand was \$5.1 million. During 2019-20 the total cash and investments on hand decreased \$2.2 million reflecting the investment in Forecast5 and continued support of services for our members.

The income generated by investments, contracted services, the Property and Casualty Coverage for Education (PACE) insurance pool, and other revenue sources paid for a staff of nearly 50 full-time, part-time, and contract employees who provide a variety of services to OSBA's member districts throughout the state.

This is the twelfth year the Finance Committee, previously established by the OSBA Board, has provided additional financial oversight. Their duties included reviewing and recommending the investment policy as well as monitoring and investing OSBA's assets. Committee members this year were OSBA President Kevin Cassidy, OSBA Vice President Liz Hartman, Yamhill-Carlton board member Jami Egland, PACE Trustee and OSBA board member Craig Prewitt, Greater Albany business official Russ Allen, Special Districts Association of Oregon Chief Financial Officer Mike Doherty, High Desert ESD board member John Lang, and myself.

In conclusion, OSBA's financial position continues to remain strong. The budget for 2020-21 does see a projected decrease in asset usage as COVID-19 has brought changes to the services OSBA provides its members and to the methods for delivering those services. OSBA is in the third year of its three-year commitment to supporting districts with Forecast5, to help ensure the software remains affordable for all Oregon districts. Our goals continue to include maximizing our services to members while remaining fiscally responsible and keeping your dues constant. We are intent on using your money wisely as we work to be a strong resource and partner for our members.

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2017-18 ACTUAL	2018-19 ACTUAL	2019-20 BUDGET	DESCRIPTION	2020-21 PROPOSED
734,209.44	677,715.00	675,000	4000-90-000 - Dues	675,000
0.00	0.00	0	4005-12-000 - Legislative Advocacy	0
0.00	0.00	0	4006-16-000 - Board Members of Color Caucus	0
0.00	0.00	0	4007-90-000 - Forecast 5 Analytics	0
16,418.35	27,545.31	15,000	4011-90-000 - Interest - Pool & Bank	15,000
1,811,394.35	1,817,262.23	1,800,000	4012-90-000 - Endowment Earnings - Bond Interest	1,615,924
172,320.10	287,675.09	170,000	4012-90-001 - Endowment Earnings - Bond 2 Interest	165,000
(47,157.45)	(38,866.93)	0	4012-90-002 - Interest Purchased - Bonds	0
(293,678,44)	(283,279.18)	0	4012-90-010 - Bond Amortization or Acretion	0
2,958.94	41,709.93	0	4012-90-020 - Realized Gain or Loss - Bonds	0
864,810,11	821,004.91	770,000	4013-90-000 - Endowment Earnings - Prime Income	854,535
403,888.29	377,746.25	365,000	4013-90-010 - Endowment Earnings Dividend Growth	424,807
1,969,392.08	427,501.15	1,203,275	4013-90-020 - Realized Gain or Loss - Prime Income	1,018,220
<u>1,617,856.69</u>	<u>1,253,686.69</u>	1,203,275	4013-90-030 - Realized Gain or Loss - Dividend Growth	<u>1.018,219</u>
6,501,784.67	4,704,440.14	5,511,550	TOTAL INVESTMENTS	5,096,705
0.00	23,436.64	55,000	4015-90-000 LGC Reimbursement	55,000
657,900.00	696,686.00	685,000	4021-90-000 - Insurance - PACE	715,000
(3,417,176.32)	2,554,504.56	0	4030-90-000 - Unrealized Gain or Loss	0
(165.00)	0.00	10,000	4040-10-000 - Publication - School Law Reproter	0
195,998.33	196,892.00	195,000	4042-14-000 - Publication - Policy Subscription	195,000
56,650.05	64,159.95	57,500	4042-14-001 - Policy Plus	57,500
3,600.00	4,473.75	3,000	4043-14-000 - Publication - Policy Web Hosting	3,000
53.90	0.00	0	4045-90-000 - Mailing Lists	0
13,575.00	10,000.00	12,500	4048-14-000 - Publication - Handbooks and Calendar	12,500
5,015.00	7,965.00	5,000	4051-11-000 - Publication - PR In Action	5,000
24,200.00	36,187.50	25,000	4052-10-000 - Publication - SPOT Subscription	25,000
107,500.00	<u>120,000.00</u>	107,500	4053-14-000 - Publication - BoardBook	<u>107,500</u>
406,427.28	439,678.20	415,500	TOTAL PUBLICATIONS	405,500
0.00	0.00	15,000	4090-90-000 - Sale of Auto	10,000
5,500.00	850.00	5,000	4100-10-000 - Contract Analysis	5,000
65,494.19	65,415.88	100,000	4110-13-000 - Superintendent Search	100,000
108,760.64	82,291.07	135,000	4130-10-000 - Labor Services	67,500
899,808.24	1,276,253.00	1,316,500	4160-17-000 - Legal Services	1,358,698
7,800.00	46.40	7,000	4170-14-000 - Policy Analysis	7,000
120,416.49	105,898.42	110,000	4180-14-000 - Policy Revisions	110,000
114,744.00	78,387.19	100,000	4300-13-000 - Board Development	100,000
17,624.60	10,551.04	8,000	4330-11-000 - Communications Contracts	8,000
<u>106,484.70</u>	<u>172,938.81</u>	<u>160,000</u>	4380-90-000 - Contract Services	<u>160,000</u>
1,446,632.86	1,792,631.81	1,941,500	TOTAL CONTRACTED SERVICES	1,916,198
199,010.01	205,477.98	200,000	4500-13-000 - Convention Registration	60,000
704.01	4,084.06	0	4500-13-010 - Convention Miscellaneous	0
26,760.00	27,980.00	25,000	4501-13-000 - Convention Exhibitors	0
15,000.00	15,000.00	15,000	4502-13-000 - Convention Sponsor	7,000

2017-18	2018-19	2019-20		2020-21
ACTUAL	ACTUAL	BUDGET	DESCRIPTION	PROPOSED
68,380.00	54,782.00	70,000	4600-13-000 - Summer Conference	10,500
2,000.00	1,000.00	3,000	4602-13-000 - Summer Conference - Partnership	3,000
(270.00)	45,376.60	5,000	4615-10-000 - Labor and Employment	5,000
7,460.00	0.00	0	4620-12-000 - School Law Conference - Legislatve	0
0.00	12,656.67	7,000	4620-17-000 - School Law Conference - Legal	7,000
29,350.00	0.00	25,000	4635-11-000 - Bonds, Ballots, and Buildings	0
14,500.00	0.00	10,000	4635-11-001 - Bonds, Ballots, and Buildings - Sponsors	0
11,585.00	0.00	10,000	4635-11-002 - Bonds, Ballots, and Buildings - Exhibitors	0
0.00	0.00	0	4636-12-000 - Legistlative Conference	0
0.00	0.00	1,000	4645-10-000 - One Day/Online Workshops - Labor	1,000
98,750.00	0.00	0	4645-12-000 - One Day/Online Workshops - Legislative	0
968.92	0.00	1,000	4646-13-000 - One Day/Online Workshops	1,000
<u>0.00</u>	<u>0.00</u>	<u>0</u>	4647-13-000 - Leadership Oregon	<u>0</u>
474,197.94	366,357.31	372,000	TOTAL CONFERENCES	94,500
52,629.22	39,967.72	60,000	4800-90-000 - Rental Income	60,000
98.00	26.40	0	4900-09-010 - Staff Reimbursement - Executive	0
0.00	290.00	1,000	4900-10-000 - Miscellaneous	1,000
430.99	44.84	0	4900-10-010 - Staff Reimbursement - Labor	0
42.33	103.46	0	4900-11-010 - Staff Reimbursement - Communications	0
0.00	45.45	0	4900-12-010 - Staff Reimbursement - Legislative	0
334.68	53.36	0	4900-13-010 - Staff Reimbursement - Board Development	0
541.30	8.65	0	4900-14-010 - Staff Reimbursement - Policy	0
511.61	1,051.73	0	4900-16-010 - Board Reimbursement	0
593.88	22.00	0	4900-17-010 - Staff Reimbursement - Litigation	0
9,258.61	23,795.94	20,000	4900-90-000 - Miscellaneous - Administration	20,000
<u>418.09</u>	<u>393.98</u>	<u>0</u>	4900-90-010 - Staff Reimbursement - OSS	<u>0</u>
12,229.49	25,835.81	21,000	TOTAL MISCELLANEOUS	21,000
50,000.00	50,375.00	60,000	4901-13-000 - Sponsorships - Board Development	60,000
(32,936.73)	(36,206.30)	(25,000)	4995-00-000 - Change in FMV - LGCT	(25,000)
6,902,316.20	11,362,967,20	<u>9,801,550</u>	TOTAL BUDGET RESOURCES	<u>9,098,903</u>

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2017-18	2018-19		2019-20			2020-21
ACTUAL	ACTUAL	FTE	BUDGET	DESCRIPTION	FTE	PROPOSED
055 004 64	294 620 22	2.00	202.441	PAYROLL REQUIREMENTS 5000-09-000 - Salaries - Executive	3.00	397,061
355,334.64	384,639.23	3.00 4.00	392,441 329,267	5000-09-000 - Salaries - Executive	2.00	142,878
282,582.92 400,524.34	297,334.86 367,591.68	4.00	408,739	5000-11-000 - Salaries - Communications	4.75	402,226
400,524.54 226,615.40	293,110.44	3.00	293,075	5000-12-000 - Salarios - Communications	3.00	295,324
392,132.78	423,929.03	6.00	511,046	5000-13-000 - Salaries - Board Dev	6.00	513,085
327,151.33	400,582.03	5.00	416,251	5000-14-000 - Salaries - Policy	5.00	382,883
561,722.11	767,771.42	8.00	778,397	5000-17-000 - Salaries - Legal	8.00	794,457
0.00	13,566.00	2.00	164,348	5000-25-000 - Salaries - PACE	3.00	265,940
865,691.24	909,911.47	10.50	849,094	5000-90-000 - Salaries - Operations	<u>8.50</u>	<u>662,814</u>
3,411,754.76	3,858,436.16	46.25	4,142,658	TOTAL SALARIES	43.25	3,856,668
25,422.17	27,509.13		30,022	5100-09-000 - Payroll Taxes - Executive		30,375
21,959.14	23,407.28		25,189	5100-10-000 - Payroll Taxes - Labor		10,930
31,768.15	29,454.84		31,269	5100-11-000 - Payroll Taxes - Communications	1	30,770
18,082.42	23,613.35		22,420	5100-12-000 - Payroll Taxes - Legislative		22,592
30,326.74	33,362.06		39,095	5100-13-000 - Payroll Taxes - Board Dev		39,251 29,291
25,974.60	31,489.90		31,843	5100-14-000 - Payroll Taxes - Policy 5100-17-000 - Payroll Taxes - Legal		60,776
44,592.41	60,674.46		59,547			20,344
0.00 67,620.30	1,044.53 70,000.46		12,573 <u>64,956</u>	5100-25-000 - Payroll Taxes - PACE 5100-90-000 - Payroll Taxes - Operations		50,705
<u>67,620.30</u> 265,745.93	300,556.01		<u>.04,930</u> 316,914	TOTAL PAYROLL TAXES	1	295,034
203,743.93	500,550.01		510,514			
164,828.69	185,784.53		193,907	5200-09-000 - Fringe Benefits - Executive		229,194
81,421.75	129,428.28		155,514	5200-10-000 - Fringe Benefits - Labor		74,553
170,637.34	172,305.28		192,844	5200-11-000 - Fringe Benefits - Communications		209,494
108,447.10	146,927.29		154,106	5200-12-000 - Fringe Benefits - Legislative		163,565
164,095.07	169,689.57		234,330	5200-13-000 - Fringe Benefits - Board Dev		267,131
165,484.15	193,908.15		205,539	5200-14-000 - Fringe Benefits - Policy		242,610
216,333.19	333,031.49		354,880	5200-17-000 - Fringe Benefits - Legal		401,795
0.00	8,024.02		90,709	5200-25-000 - Fringe Benefits - PACE		150,881
<u>383,773.26</u>	<u>419,808.66</u>		<u>429,014</u>	5200-90-000 - Fringe Benefits - Operations TOTAL FRINGE BENEFITS		<u>343,778</u> 2,083,001
1,455,020.55	1,758,907.27		2,010,843	TOTAL PRINCE DENERTIS		2,005,001
204,761.77	242,116.14		135,000	5500-09-000 - Sub Contracts - Executive		60,000
8,600.51	10,931.79		10,000	5500-10-000 - Sub Contracts - Labor		0
17,798.47	15,202.74		51,000	5500-11-000 - Sub Contracts - Communications		51,000
49,825.00	2,732.04		95,000	5500-12-000 - Sub Contracts - Legislative		95,000
13,686.25	0.00		· 0	5500-17-000 - Sub Contracts - Legal		0
0.00	50.00		20,000	5500-25-000 - Sub Contracts - PACE		20,000
<u>53,948.68</u>	<u>49,557.81</u>		<u>0</u>	5500-90-000 - Sub Contracts - Operations		<u>0</u>
348,620.68	320,590.52		311,000	TOTAL SUB CONTRACTS		226,000
0.00	4,000.00	1	0	5530-10-000 - Temporary Services - Labor		0
0.00	467.50		0	5530-11-000 - Temporary Services - Communications		0
<u>3,774.10</u>	<u>26,057.25</u>		0 0	5530-90-000 - Temporary Services - Operations		<u>0</u>
3,774.10	30,524.75		0	TOTAL TEMPORARY SERVICES		0
				DEPARTMENTAL REQUIREMENTS		15 000
9,701.32	9,637.07		25,000	6000-12-000 - Legislative Committee		15,000
0.00	0.00		1,500	6010-12-000 - Legislative Reports and Policies	1	0
0.00	150 50			(050, 16, 000, "Provel In Desc"		_
0.00	153.78		0 20.000	6050-16-000 - Travel In Board 6050-16-010 - Board Meetings		0 30,000
41,948.73	33,348.67 31,996.50		30,000 25,000	6050-16-010 - Board Meetings 6050-16-011 - Annual Board Retreat		25,000
26,586.93 3,317.50	5,163.13		3,000	6050-16-012 - Other Board Travel		3,000
4,853.85	696.54		2,000	6050-16-012 - Other Board Expense		2,000
4,855.85 <u>0.00</u>	<u>517.75</u>		<u>2,000</u>	6050-16-014 - Board Travel - Regionals		<u>0</u>
76,707.01	71,876.37		60,000	_		60,000
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2017-18 ACTUAL	2018-19 ACTUAL	FTE	2019-20 BUDGET	DESCRIPTION	FTE	2020-21 PROPOSED
	ACIOAL	1 11	DEDGEI	DISCRIPTION	111	
5,567.14	5,226.27		5,000	6055-10-000 - Travel Billable - Labor		5,000
9,572.90	8,448.17		8,000	6055-13-000 - Travel Billable - Board Dev		8,000
790.43	1,313.04		1,000	6055-14-000 - Travel Billable - Policy		1,000
1,138.94	4,336.29		5,000	6055-17-000 - Travel Billable - Legal		5,000
0.00	<u>163.04</u>		<u>0</u>	6055-25-000 - Travel Billable - PACE		<u>0</u>
17,069.41	19,486.81		19,000	TOTAL TRAVEL BILLABLE		19,000
0.050.01	0.070.00		- 000			1 000
3,879.81	3,353.00		5,000	6060-16-000 - Travel Out Board		4,000
25,190.03	38,561.07		27,500	6060-16-010 - FRN Expense		22,000
15,930.14	22,070.32		15,000	6060-16-011 - Pacific Region Meetings		12,000
22,112.03	48,263.06		20,000	6060-16-012 - NSBA Convention		16,000
<u>10.92</u>	<u>0.00</u>		<u>18,000</u>	6060-16-013 - NSBA Scholarships		<u>9,000</u>
67,122.93	112,247.45		85,500	TOTAL NSBA		63,000
24,317.10	27,630.77		15,000	6065-09-000 - Travel Non-Billable - Executive		12,000
4,282.33	6,081.95		5,000	6065-10-000 - Travel Non-Billable - Labor		4,000
5,939.33	2,645.87		7,000	6065-11-000 - Travel Non-Billable - Communications		5,600
7,429.94	4,962.89		10,000	6065-12-000 - Travel Non-Billable - Legislative		8,000
6,992.99	5,821.20		7,500	6065-12-001 - Travel Non-Billable - Regional Meetings		6,000
4,006.99	5,369.03		5,000	6065-13-000 - Travel Non-Billable - Board Dev		4,000
2,697.21	966.01		2,000	6065-14-000 - Travel Non-Billable - Policy		1,600
8,801.24	9,640.24		10,000	6065-17-000 - Travel Non-Billable - Legal		8,000
0.00	22,361.06		20,000	6065-25-000 - Travel Non-Billable - PACE		16,000
<u>39,263.09</u>	<u>38,315.66</u>		<u>30,000</u>	6065-90-000 - Travel Non-Billable - Operations		24,000
103,730.22	123,794.68		111,500	TOTAL TRAVEL NON-BILLABLE		89,200
6,509.22	2,532.59		14,000	6070-09-000 - Professional Development - Executive		8,800
3,704.94	4,980.03		14,000	6070-10-000 - Professional Development - Labor		4,400
11,281.92	14,898.74		14,000	6070-11-000 - Professional Development - Communications		8,700
3,665.08	705.00		7,500	6070-12-000 - Professional Development - Legislative		5,400
5,985.37	15,865.96		17,000	6070-13-000 - Professional Development - Board Dev		12,000
4,103.90	8,467.64		12,000	6070-14-000 - Professional Development - Policy		8,600
20,315.65	17,103.01		35,700	6070-17-000 - Professional Development - Legal		28,400
0.00	199.00		4,200	6070-25-000 - Professional Development - PACE		3,200
14,219.78	4,704.29		12,000	6070-90-000 - Professional Development - Operations		9,100
69,785.86	69,456.26		130,400	TOTAL PROFESSIONAL DEVELOPMENT		88,600
2,780.67	4,747.51		5,000	6080-10-000 - Auto Expense - Labor		
4,405.40	4,712.01		5,000	6080-13-000 - Auto Expense - Board Dev		5,000
0.00	1,597.83		7,500	6080-25-000 - Auto Expense - PACE		7,500
<u>20,717.07</u>	<u>20,082.41</u>		<u>15,000</u>	6080-90-000 - Auto Expense - Operations		15,000
27,903.14	<u>20,002.41</u> 31,139.76		32,500	TOTAL AUTO EXPENSE		27,500
1 755 05	0.00		2 000			2.000
1,755.25	0.00		3,000	6100-11-000 - PR In Action		3,000
14,930.03	36,049.30		30,000	6115-13-000 - Superintendent Search		30,000
1,250.00	1,270.85		2,000	6125-11-000 - Miscellaneous Publications		2,000
57,000.00	61,500.00		64,500	6153-14-000 - BoardBook		64,500
8,323.95	8,533.95		10,000	6400-13-000 - Convention Exhibitor		(
168,629.86	205,198.42		200,000	6400-13-001 - Convention Hotels & Meals		90,00
29,465.36	16,597.15		30,000	6400-13-002 - Convention Speaker		
2,088,25	2,358.63	1	3,500	6400-13-003 - Convention Printing		3,50
22,737.70	23,314.93		25,000	6400-13-004 - Convention Miscellaneous		25,00
231,245.12	256,003.08		268,500	TOTAL CONVENTION		118,50
0 100 02	E DER AC		5 000	6500 13 000 Summer Conference Spectra		500
8,288.93	5,850.46		5,000	6500-13-000 - Summer Conference Speaker		5,00
48,759.59	50,633.81		50,000	6500-13-001 - Summer Conference Hotel		50,00
	1,544.53		2,000	6500-13-002 - Summer Conference Printing		2,00
1,997.12 <u>2,645.75</u>	<u>9,753.60</u>		3,000	6500-13-003 - Summer Conference Miscellancous		3,00

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2017-18 ACTUAL	2018-19 ACTUAL	FTE	2019-20 BUDGET	DESCRIPTION	FTE	2020-21 PROPOSED
0.00	0.00		5,000	6510-10-003 - Labor and Employment Miscellancous		0
169.87	0.00		0	6530-12-000 - School Law Conference - Legislative		0
<u>0.00</u>	<u>3,667.57</u>		<u>4,000</u>	6530-17-000 - School Law Conference - Legal		<u>4,000</u>
169.87	3,667.57		4,000	TOTAL SCHOOL LAW CONFERENCE		4,000
0.00	0.00		1,000	6536-12-000 - Legislative Conference - Legislative		0
17,846.64	0.00		20,000	6540-11-001 - Bonds, Ballots, and Buildings Hotel		0
255.00	0.00		1,000	6540-11-002 - Bonds, Ballots, and Buildings Printing		0
<u>10,200.00</u>	<u>828.75</u>		<u>10,000</u>	6540-11-003 - Bonds, Ballots, and Buildings Miscellaneous		<u>0</u>
28,301.64	828.75		31,000	TOTAL BONDS, BALLOTS, AND BUILDINGS		0
0.00	0.00		500	6580-10-003 - One Day and Online Workshop - Labor		500
45,149.85	28,311.47		0	6580-12-003 - One Day and Online Workshop - Legislative		0
<u>0.00</u>	<u>0.00</u>		<u>3,000</u>	6580-25-000 - One Day and Online Workshop - PACE		<u>3,000</u>
45,149.85	28,311.47		3,500	TOTAL ONE DAY AND ONLINE WORKSHOP		3,500
696.00	0.00		0	6594-13-000 - Leadership Oregon		0
1,577.00	1,192.00		2,000	6600-09-000 - Dues - Executive		2,000
2,066.63	1,485.00		2,500	6600-10-000 - Dues - Labor		2,500
1,530.83	1,230.00		2,000	6600-11-000 - Dues - Communications		2,000
0.00	800.00		1,000	6600-12-000 - Dues - Legislative		1,000
1,200.00	359.00		1,500	6600-13-000 - Dues - Board Dev		1,500
114.00	114.00		500	6600-14-000 - Dues - Policy		500
7,273.50	7,306.00		15,000	6600-17-000 - Dues - Legal		15,000
0.00	0.00		500	6600-25-000 - Dues - PACE		500
<u>88,471.26</u>	<u>88,308.81</u>		<u>92,500</u>	6600-90-000 - Dues - Operations		92,500
102,233.22	100,794.81		117,500	TOTAL DUES		117,500
4,784.95	0.00		2,500	6650-09-000 - Subscriptions and Books - Executive		2,500
2,777.00	8,380.00		7,500	6650-10-000 - Subscriptions and Books - Labor		7,500
922.47	1,381.58		1,500	6650-11-000 - Subscriptions and Books - Communications		1,500
709.98	1,900.00		1,000	6650-12-000 - Subscriptions and Books - Legislative		1,000
12.95	657.00		0	6650-13-000 - Subscriptions and Books - Board Dev		0
345.00	90.00		350	6650-14-000 - Subscriptions and Books - Policy		350
19,266.75	20,111.54		20,000	6650-17-000 - Subscriptions and Books - Legal		20,000
0.00	0.00		200	6650-25-000 - Subscriptions and Books - PACE		200
<u>13,629.89</u>	<u>9,950.00</u>		<u>10,000</u>	6650-90-000 - Subscriptions and Books - Operations		<u>10,000</u>
42,448.99	, 42,470.12		43,050	TOTAL SUBSCRIPTION AND BOOKS		43,050
36,572.10	47,500.00		45,000	6705-13-000 - Promise Scholarship - Board Dev		80,000
106,859.64	109,568.44		100,000	6710-16-000 - Special Projects		25,000
0.00	852,174.87		0	6715-12-000 - Legislative Advocacy		0
0.00	10,674.12		40,000	6716-16-000 - Board Members of Color Caucus		40,000
0.00	500,000.00		500,000	6717-90-000 - Forecast 5 Analytics		500,000
27,000.00	20,000.00		30,000	6725-16-000 - Continuing Partnerships		25,000
0.00	0.00		0	6740-90-000 - Investment Management		165,000
12,000.00	12,000.00		12,000	6760-90-000 - Building Reserve		12,000
108,536.12	115,257.46		335,000	6765-90-000 - Building Expense		140,000
72,448.72	45,507.30		80,000	6810-90-000 - Legal Fees - Operations		50,000
9,704.57	10,724.19		12,000	6820-90-000 - Internet		12,000
0.00	0.00	1	82,335	6830-90-000 - Contingency	l	25,000

_	2017-18 ACTUAL	2018-19 ACTUAL	FTE	2019-20 BUDGET	DESCRIPTION	FTE	2020-21 PROPOSED
	18,900.00	19,500.00		21,000	ORGANIZATION WIDE REQUIREMENTS 7000-99-000 - Audit Expense		21,000
	10,900,00	19,500.00		21,000	7000-33-000 - Alun Expense		21,000
	79,001.45	106,962.68		90,000	7005-99-000 - Insurance		120,000
	7,692.94	8,838.03		8,000	7010-99-000 - Telephone		8,000
	10 112 50	4 30 4 97		15.000			7 600
	10,113.59	4,204.87		15,000	7016-11-000 - Outside Printing - PID		7,500
	0,00	99.32		0	7020-25-000 - Postage - PACE		0
	11,946.20	<u>10,386.19</u>		<u>15,000</u>	7020-99-000 - Postage		15,000
	11,946.20	10,485.51		15,000	TOTAL POSTAGE		15,000
	0.00	12.76		6,000	7030-17-000 - Supplies - Legal		1,000
	0.00	7,261.37		15,000	7030-25-000 - Supplies - PACE		10,000
	<u>24,204.26</u>	<u>27,532.66</u>		<u>25,000</u>	7030-99-000 - Supplies		<u>25,000</u>
	24,204.26	34,806.79		46,000	TOTAL SUPPLIES		36,000
	0.00	0.00		1,000	7033-09-000 - Non-Consumables - Executive		500
	1,211.16	2,680.60		1,500	7033-10-000 - Non-Consumables - Labor		750
	0.00	2,080.00		3,000	7033-11-000 - Non-Consumables - Cabor 7033-11-000 - Non-Consumables - Communications		750 1,500
	0.00 182.90	0.00		1,000	7033-12-000 - Non-Consumables - Communications		500
	0.00				7033-13-000 - Non-Consumables - Board Dev		500
	0.00	245.00 680.40		1,000 1,000	7033-14-000 - Non-Consumables - Policy		500
				1 1	·		
	5,165.90	1,303.82		15,000	7033-17-000 - Non-Consumables - Legal		5,000
	0.00	0.00		3,000	7033-25-000 - Non-Consumables - PACE		1,500
	<u>1,388.34</u>	<u>1,835.20</u>		<u>1,000</u> 27,500	7033-90-000 - Non-Consumables - Operations		<u>1,750</u> 12,500
	7,948.30	6,745.02		27,500	TOTAL NON-CONSUMABLES		12,500
	1,018.32	532.33		0	7040-99-000 - Letterhead and Envelopes		0
	1055 55	2 17(10			7047.00.000		7 000
	4,357.77	3,476.10		5,000	7045-99-000 - Paper		5,000
	4,079.27	1,611.45		0	7055-17-000 - Copier - Legal		0
	22,439.29	22,390,26		34,000	7055-99-000 - Copier		25,000
	26,518.56	24,001.71		34,000	TOTAL COPIER		25,000
		,		,			,
	1,938.00	3,114.93		75,000	7060-99-000 - Equipment Purchase		75,000
	270.00	1,154.00		1,000	7065-99-000 - Equipment Maintenance		1,000
	12,480.25	25,102.24		20,000	7070-99-000 - Computer Software		20,000
	12,400.23	25,102.24		20,000	7070-33-000 - Computer Softwate		20,000
	42,190.92	41,247.64		34,000	7075-99-000 - Computer Hardware		34,000
					_		
	59,709.27	76,798.00		16,850	7085-99-000 - Computer Maintenance and Licensing		16,850
	00 575 00	10 550 00		(0.000			60.000
	33,575.02	19,752.20		60,000	7086-99-000 - Computer Subscription Services		60,000
	0.00	82,150.00		0	7087-25-000 - Sub Contracts - Computer - PACE		0
	28.447.66	53,689,23		35,000	7087-99-000 - Sub Contracts - Computer		35,000
	28,447.66	135,839.23		35,000	TOTAL SUB CONTRACTS - COMPUTER		35,000
		,,					
	0.00	84,483.06		0	7090-15-000 - Miscellaneous Expense - Adjusting Entries		0
					~		
	21,062.99	20,171.95		24,000	7090-99-000 - Miscellaneous Office Expense		24,000

_	2017-18 ACTUAL	2018-19 ACTUAL	FTE	2019-20 BUDGET	DESCRIPTION	FTE	2020-21 PROPOSED
	1,041.60	6,161.42		18,000	7090-99-005 - PACE NonBillable Expense		0
	4,795.57	6,104.57		5,000	7090-99-010 - Miscellaneous Expense - Bank Charges		5,000
	12,059.20	3,148.45		10,000	7095-99-000 - Staff Recruitment		10,000
	136,422.47	217,207.42		125,000	7900-00-000 - Depreciation		225,000
	<u>7.362.622.76</u>	<u>9.721.942.93</u>	<u>46.25</u>	<u>9.801.550</u>	TOTAL BUDGET REQUIREMENTS	<u>43.25</u>	<u>9.098.903</u>

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Balance Sheet YTD & Prior Yr As of 6/30/2020

		Prior Year End	Year to Date	Variance	Var %
Assets			-	ł	
Cash and Cash Equivalents					
1002-00-000	Umpqua Bank	1,394,871.04	2,506,113.38	1,111,242.34	79.6
1002-00-010	Comerica	18,860.09	60,425.36	41,565.27	220.39
1002-00-020	Local Gov't Pool	2,875,105.12	2,528,778.22	-346,326.90	-12.0
1002-00-090	Checking - Petty Cash	175.00	175.00	0.00	0.0
Total Cash and Cash Equival	lents:	4,289,011.25	5,095,491.96	806,480.71	18.8
Investments in Federal Secu	urities				
1015-00-010	OSBA Fixed Income Bonds	46,144,889.80	43,292,288.88	-2,852,600.92	-6.18
1015-00-011	OSBA Fixed Income Bonds 2	4,760,695.81	1,210,048.14	-3,550,647.67	-74.58
1015-00-020	Equities - Prime Income	17,043,343.73	19,124,679.84	2,081,336.11	12.2
1015-00-030	Equities - Dividend Growth	9,552,780.34	10,783,748.93	1,230,968.59	12.89
1015-00-999	Investments- Change in FMV	2,503,462.71	-525,464.54	-3,028,927.25	-120.99
Total Investments in Federa	al Securities:	80,005,172.39	73,885,301.25	-6,119,871.14	-7.6
Accounts Receivable					
1200-00-000	Accounts Receivable	196,626.56	547,471.30	350,844.74	178.43
1206-00-000	Interest Receivable	600,303.14	495,588.20	-104,714.94	-17.4
Total Accounts Receivable:		796,929.70	1,043,059.50	246,129.80	30.8
Prepaid Expense					
1300-00-000	Prepaid Expense	125,171.20	37,699.65	-87,471.55	-69.8
Total Prepaid Expense:		125,171.20	37,699.65	-87,471.55	-69.8
Fixed Assets					
1505-00-000	EDP Equipment/Capital Assets	719,522.94	802,254.19	82,731.25	11.50
1510-00-000	Autos	247,113.00	299,234.00	52,121.00	21.0
1515-00-000	Building and Land	2,729,348.49	4,316,351.37	1,587,002.88	58.1
1600-00-000	Accumulated Depreciation	-520,823.62	-683,758.22	-162,934.60	31.2
1705-00-000	WIP - Computer	105,000.00	0.00	-105,000.00	-100.00
Total Fixed Assets:		3,280,160.81	4,734,081.34	1,453,920.53	44.3
Total Assets:		88,496,445.35	84,795,633.70	-3,700,811.65	-4.18
Liabilities				-	
Accounts Payable					
2000-00-000	Accounts Payable	98,046.11	73,519.17	-24,526.94	-25.0
2050-00-000	Loan Payable	0.00	387,408.87	387,408.87	0.0
Total Accounts Payable:		98,046.11	460,928.04	362,881.93	370.1
Accrued Compensated Abse					
2110-00-000	Accrued Payroll Taxes FIT/FICA	739.88	0.00	-739.88	-100.00
2115-00-000	Accrued Payroll Taxes SIT/SUTA	24,087.74	23,830.17	-257.57	-1.0
2116-00-000	State Transit Tax	935.79	957.64	21.85	2.3
2125-01-000	Accrued PR Deduct - Sunshine	516.87	586.16	69.29	13.4
2125-04-000	Accrued PR Deduct - Dep Life	0.00	40.00	40.00	0.0
2125-05-000	Accrued PR Deduct - AD&D	0.00	56.96	56.96	0.0
2125-06-000	Accrued PR Deduct - TSA	9,925.00	10,943.32	1,018.32	10.20
2125-07-000	Accrued PR Deduct - Pers	78,112.94	88,206.34	10,093.40	12.93
2125-07-010	Accrued PR Deduct - PERS Retirees	0.00	19,181.64	19,181.64	0.0
2125-09-000	Accrued PR Deduct - 125 Plan	4,296.70	3,095.59	-1,201.11	-27.9
2125-09-010	Accrued PR Deduct - Ins	8,337.00	50,464.63	42,127.63	505.3
2125-09-020	Accrued PR Deduct - HSA	100,549.98	1,074.99	-99,474.99	-98.9

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Page: 1

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			Prior Year End	Year to Date	Variance	Var %
Accrued Compensated Abs	ences	(Continued)		-	:	
2125-10-000	Accrued PR Deduct - Life		917.10	1,733.50	816.40	89.02
2150-00-000	Accrued Vacation		178,732.71	238,665.96	59,933.25	33.53
Total Accrued Compensate	d Absences:		407,151.71	438,836.90	31,685.19	7.78
Deferred Revenue						
2171-00-000	Prepaid BoardBook		5,000.00	0.00	-5,000.00	-100.00
2173-00-000	Prepaid Policy Subscriptions		40,795.00	0.00	-40,795.00	-100.00
2174-00-000	Prepaid PR in Action		295.00	0.00	-295.00	-100.00
2175-00-000	Prepaid Conference		32,380.00	0.00	-32,380.00	-100.00
2178-00-000	Prepaid Conference Sponsorships		0.00	2,550.00	2,550.00	0.00
Total Deferred Revenue:			78,470.00	2,550.00	-75,920.00	-96.75
Due to Others						
2220-00-000	Council of School Attorneys		38,031.44	33,431.44	-4,600.00	-12.10
2226-00-000	PACE Day		3,150.00	0.00	-3,150.00	-100.00
2230-00-000	Cobra Payments		-6,171.88	0.00	6,171.88	-100.00
Total Due to Others:			35,009.56	33,431.44	-1,578.12	-4.51
Total Liabilities:			618,677.38	935,746.38	317,069.00	51.25
Capital						
3000-00-000	Investment in Fixed Assets		2,177,953.86	2,177,953.86	0.00	0.00
3010-00-000	Unrestricted Reserve		11,628,147.71	11,628,147.71	0.00	0.00
3300-00-000	Restricted Reserve		22,597,275.20	24,071,666.41	1,474,391.21	6.52
3300-00-000	Retained Earnings-Current Year		1,474,391.21	-4,017,880.65	-5,492,271.86	-372.51
3302-00-000	Permanent Reserve		50,000,000.00	50,000,000.00	0.00	0.00
Total Capital:			87,877,767.98	83,859,887.33	-4,017,880.65	-4.57
Total Liabilities & Capital:			88,496,445.36	84,795,633.71	-3,700,811.65	-4.18